

WorldatWork.
2018 TOTAL
REWARDS
Conference & Exhibition

If You Can't Beat 'Em, Join 'Em: Embracing Automation and Machine Learning

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Paul Reiman, Commvault

WorldatWork.

Moore's law: Rate of computing power growth since the 1980's



Today

->



18 Months

->



3 Years

Equivalent rate of Growth of Machine learning power since 2012



Artificial Intelligence is a lot like teenage sex:

Everyone talks about it

Nobody really knows how to do it

Everyone thinks everyone else is doing it

So everyone claims they are doing it

- Based on a Dan Ariely Quote



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One simple version of how AI started

🤖 Arthur Samuel



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The HYPE



AllyO
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4mo

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Still relying on your ATS? www.allyo.com/launch



Applicant Tracking Systems
(1975 - 2020)



AI is displacing the ATS - lead before you're forced to catch up
allyo.com

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WHAT IS A CHATBOT

And Why is it Important for Your Business



Leverage AI to attract, screen, engage and hire the best employees



Understand drivers of performance by analyzing different types of data including text



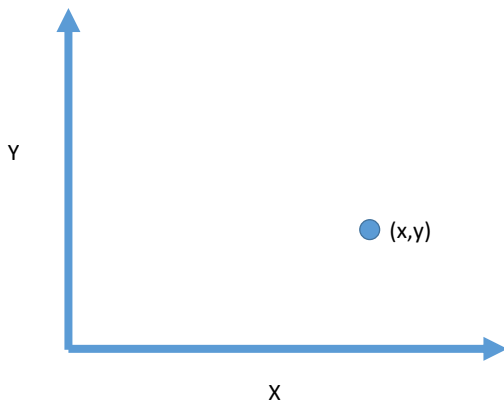
Predict which employees are likely to churn and improve their job satisfaction

appliedAI.com

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Oversimplified Machine Learning

Remember from Grade School



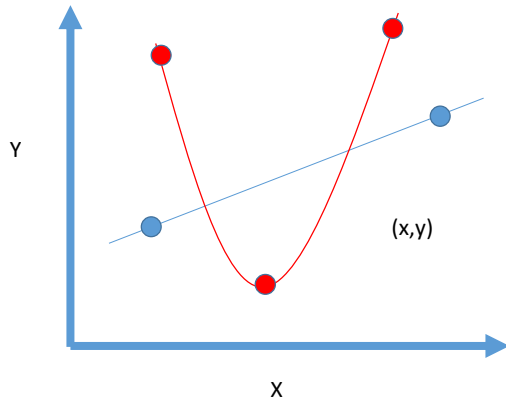
We learned how to plot a dot



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Oversimplified Machine Learning

Remember in Middle School



We learned how to plot lines

- $Y = mX + b$

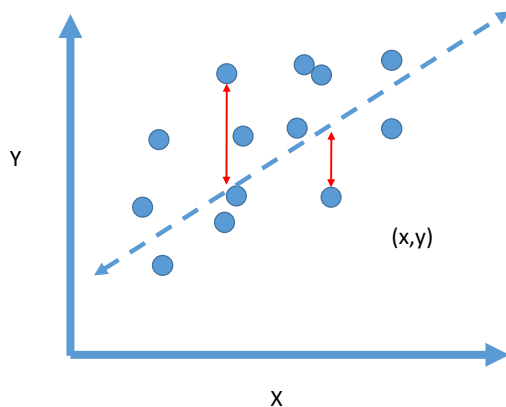
Some of us learned how to do fancy lines

- $Y = ax^2 + bx + c$

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Oversimplified Machine Learning

Remember from High School (or maybe college)



We learned how to make lines of best fit

We call that regression

Calculate Standard Error:

For things like variance, standard deviation, R-Squared, etc.

And Along with and related to that, we talk about things like R-squared and can blend in what we learned in statistics about probability and looking at outcomes.






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Oversimplified Machine Learning

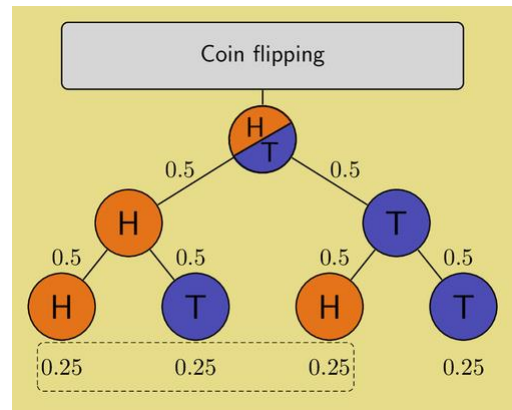
- Remember still from High School (or maybe college, or maybe graduate school)
 - There was STATISTICS
 - Which dealt with probability and prediction

There are 52 cards in a standard poker deck, and a hand is made up of five of those cards.

This means that we have 52 choices for our first card. Once that card is out of the deck, there are 51 cards left for our second card. Then there are 50 left for our third card, and so on:

52 cards	51 cards	50 cards	49 cards	48 cards
				

So, to get the total number of ways to draw five cards from a 52 card deck, we multiply those numbers together: $52 \times 51 \times 50 \times 49 \times 48 = 311,875,200$.



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Machine Learning (and Data Analytics Concepts)

Supervised vs. Unsupervised Learning

Classification vs. Regression/Continuous

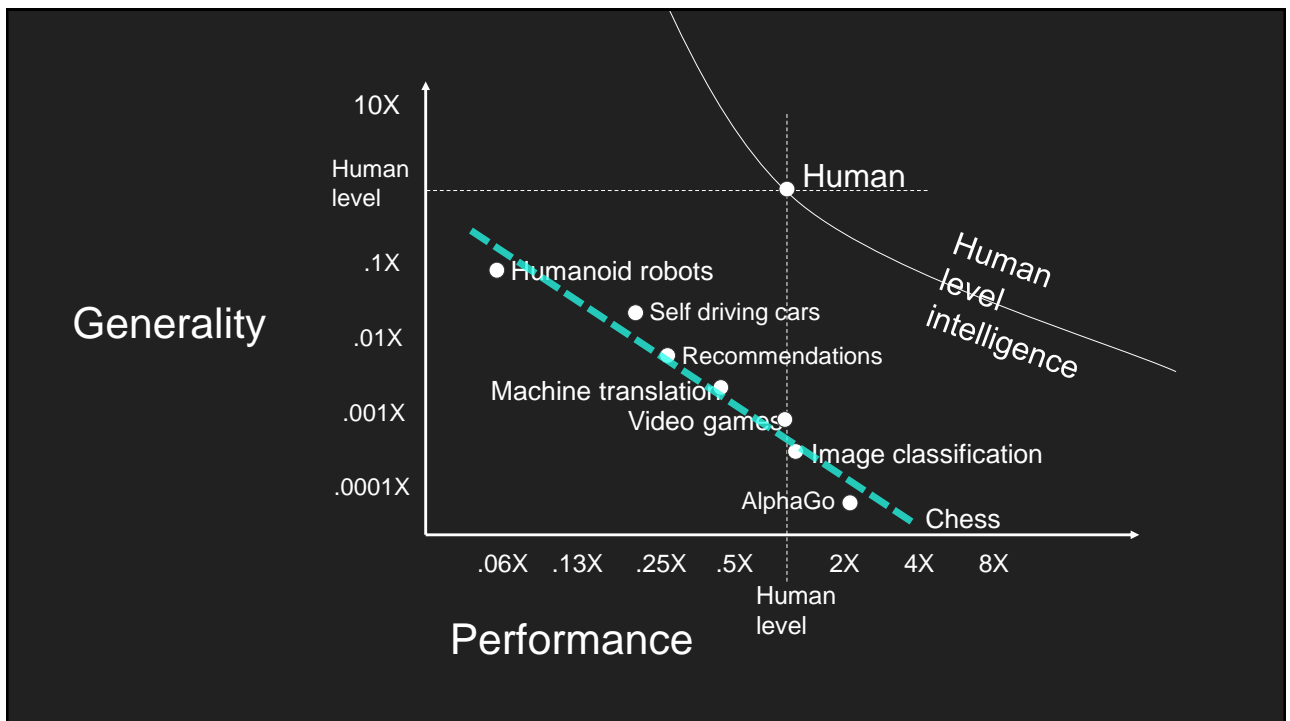
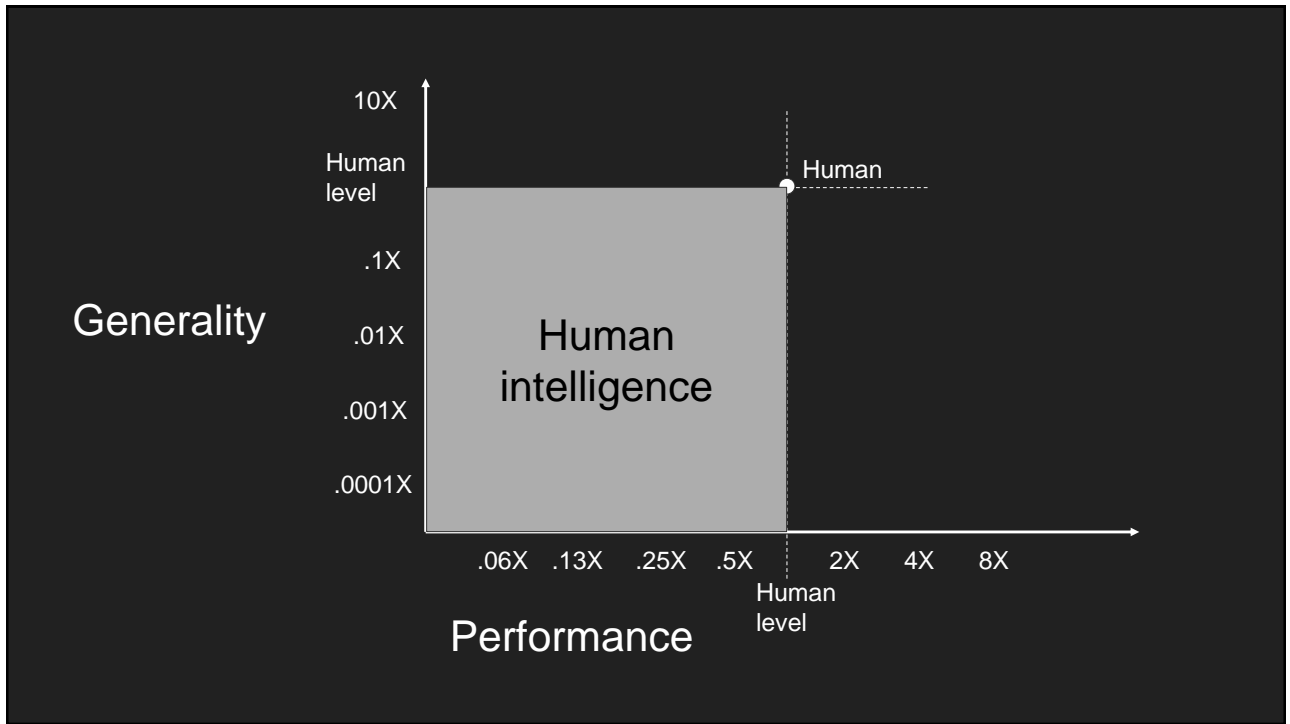
Neural Networks

Natural Language Processing

Data Featurizing

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What About Deep Learning?

[AlphaZero](#) performance

Beat previously best machines at

Chess (Stockfish)

Shogi (Elmo)

Go (AlphaGo Zero)

each of which handily beats humans



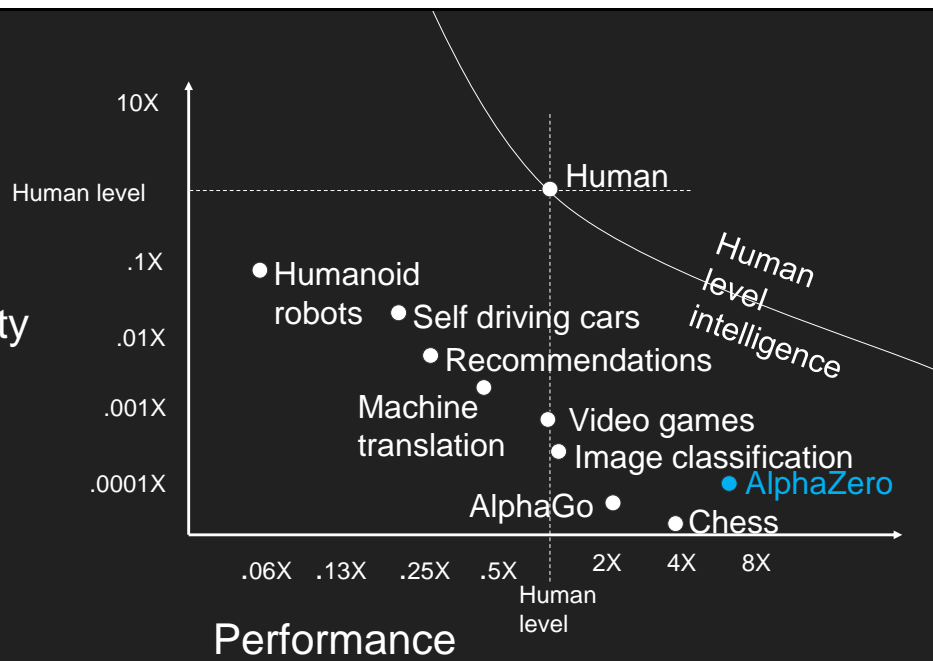
AlphaZero generality

Go, chess and shogi

Possibly others



Generality



What you have to know about AI right now?

What is it good for?

- What kind of problems are ripe for AI?
- What kind of issues do you deal with that AI is terrible at?

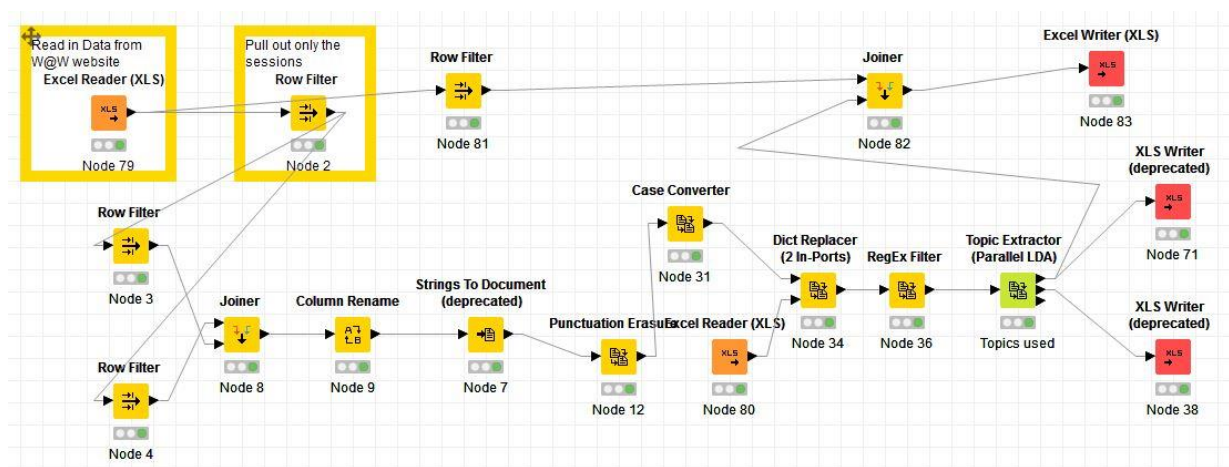
Do you have the right kind of data?

- Even if AI is suited for a problem really well such as a retention analysis, is the data really organized, and robust enough to do it well?



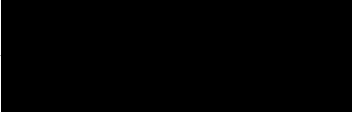
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ML IRL



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Inherent Risks with AI

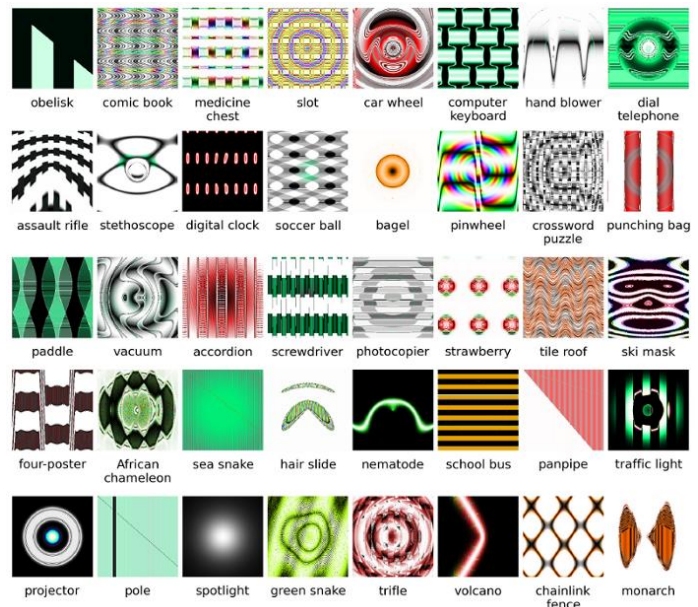
- 1 Data →  → Conclusions
- 2 ◇(What's True ≠ What's Right)
- 3 Even the robots can be fooled

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I've got this unemotional, sociopathic, amoral friend who doesn't know right from wrong. They are ignorant of all laws, truly don't care if people live or die, and have no understanding of the public relations impact of their choices. But they are amazing at analyzing data and can predict who to hire and how much to pay. I can't fully explain how they do it, but it's magical.

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I am 99.12%
sure this is a...



<http://www.evolvingai.org/fooling>

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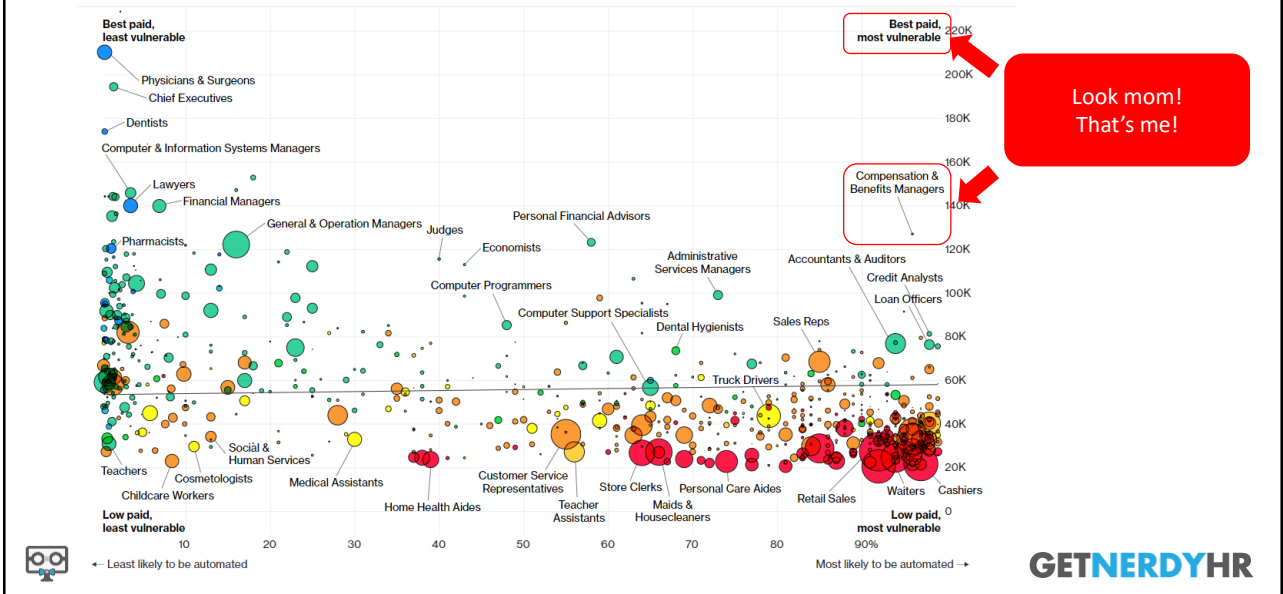
Problems occur when we don't respect
what AI is...

Or when we assume it adds no value.



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Well this is awkward...



And then the good news

📺 About a year later McKinsey did a similar analysis on the same groups, and put automation at about a 20% risk (very low).

Who should we believe?



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The answer is BOTH

Much of the work we have done can be automated

There is other work we can (and should) do



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Machines + People <> Machines vs. People

Lead	Empathize	Create	Judge	Train	Explain	Sustain	Amplify	Interact	Embody	Transact	Iterate	Predict	Adapt
<div>H</div> <div>Human-Only Activities</div>				Human Complements Machine			AI Gives Humans Super Powers			<div>M</div> <div>Machine-Only Activities</div>			
				Human and Machine Hybrid Activities									

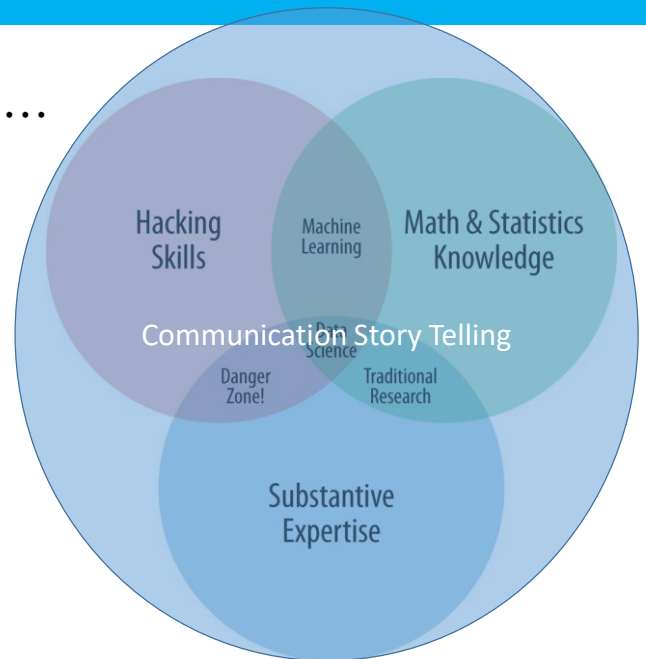


"Human + Machine | Reimagining work in the age of AI"

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How to Outrun the Robots...

- 🔗 Data Science/Analytics
 - 🔗 Data Visualization
 - 🔗 Microsoft BI, Tableau, Qlik, Microstrategy, etc.
 - 🔗 Analytics
 - 🔗 Python, R, KNIME, Alteryx, etc.
- 🔗 Training
 - 🔗 Business Knowledge/Expertise
 - 🔗 Technical and Data skills
 - 🔗 Statistics/Quantitative Skills
 - 🔗 Communications/Story Telling



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Less

More

Survey Job Matching

Advising and Planning

Peer Group Selecting

Market Microtargeting

Manager Arm Twisting

Good Decision Defaulting

Generic Talking Points

Customized Communication

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